

# **Department of Veterans Affairs Network Contracting Office (NCO) 21**



Construction Multiple Award Task Order Contract (MATOC)  
Pre-Proposal Conference and “Seed Project” Site Walk  
August 29, 2012  
San Francisco VA Medical Center  
Auditorium Bldg 7., Room 112

# INTRODUCTIONS

## VA REPRESENTATIVES:

Contract Specialist: Javier E. Castro

Engineering: Christopher Brazell

**Your point of contact for all correspondence:**

**[javier.castro@va.gov](mailto:javier.castro@va.gov)**

# Agenda

- Welcome
- Housekeeping
- Disclosure
- MATOC Overview
- “Seed Project” Site Walk
- Q & A - Open Discussion

# Disclosure

This is an open forum to provide industry with a brief overview of the MATOC solicitation and “Seed Project” site specifics.

Information exchanged during this event may be publicized on FedBizOpps.gov or another form of record for this event.

This event is not appropriate for proprietary disclosures.

No agreements, promises or other commitments are made or implied by the government or contractors participating in this event.

The government will attempt to provide equal opportunity to all attendees to ask questions. Please allow others to express themselves without interruptions.

One-on-One sessions with interested vendors will not be conducted.

Questions will be answered to the best of the panel’s knowledge of plans, desires, and general situation as it exists at this time.

Contractor recommendations may or may not be incorporated into government documents.

Discussions will not venture into pricing, or source selection sensitive information.

**Note: To ensure all parties have access to the same information, non-proprietary questions and answers will be recorded and placed on FedBizOpps.gov.**

# Welcome

## Sources Sought Notification

- Thank you for your interest
- Documents/Briefing Slides will be posted to FBO
- Contractor Capability Briefs
  - Not required
- Emergency Exits
- Restrooms
- “Seed Project Site Walk

# PURPOSE

## PURPOSE:

- Provide additional information about the solicitation and project site

## AGENDA:

- Review portions of the solicitations and offer requirements
- Solicitation and all amendments will be posted to the [www.fbo.gov](http://www.fbo.gov) website.
- Review of project scopes – VA Engineering and AE firm
- Job Site Walk through- Pictures Authorized

# SOLICITATION OVERVIEW – 1442

- 100% Set Aside for Service Disabled Veteran Owned Small Businesses- **GC only.**
- fbo is the only authorized website for bid info
- All offerors shall be registered in both CCR [www.ccr.gov](http://www.ccr.gov) & VetBiz <http://vip.vetbiz.gov>
- Offer will be verified that it is an SDVOSB Concern listed as verified in the VetBiz Database at time of submission of offer and time of Award

# MULTIPLE-AWARD TASK ORDER CONTRACT (MATOC)

Competitive

Firm Fixed-Price (FFP) Contract

Multiple Award

Task Order - Driven

Indefinite Delivery/Indefinite Quantity (IDIQ)

Service-Disabled Veteran Owned Small Business  
(SDVOSB) Set-Aside



# AWARD

- MATOC Awards will be made using the trade-off process.
- SEED Project shall be awarded to the MATOC award recipient with the lowest proposed price volume.
- Firm Fixed Price Contract

# CONTRACT VALUES \$\$\$

\$400 Million – Not to exceed (NTE)

\$50 Million – Each award (NTE)

8 Minimum Contract Awards

\$5,000 Minimum guarantee

\$10M Task Order Threshold Limit

SEED Project – Priced Individually

No contract bundling

# PERIOD OF PERFORMANCE (POP)

Total Estimated - 5 YEAR

Base Period – Date of award to Sep 30, 2013

Four (4) Option Periods to extend One (1) Year

# PLACE OF PERFORMANCE

## Multiple service-area locations

Continental U.S. (CONUS)

### **California**

Fresno

McClellan

Palo Alto

Mather

Martinez

\*Outpatient Clinics (OPC's)

San Francisco

Mare Island

### **Nevada**

Reno

Outside (OCONUS)

### **Hawaii**

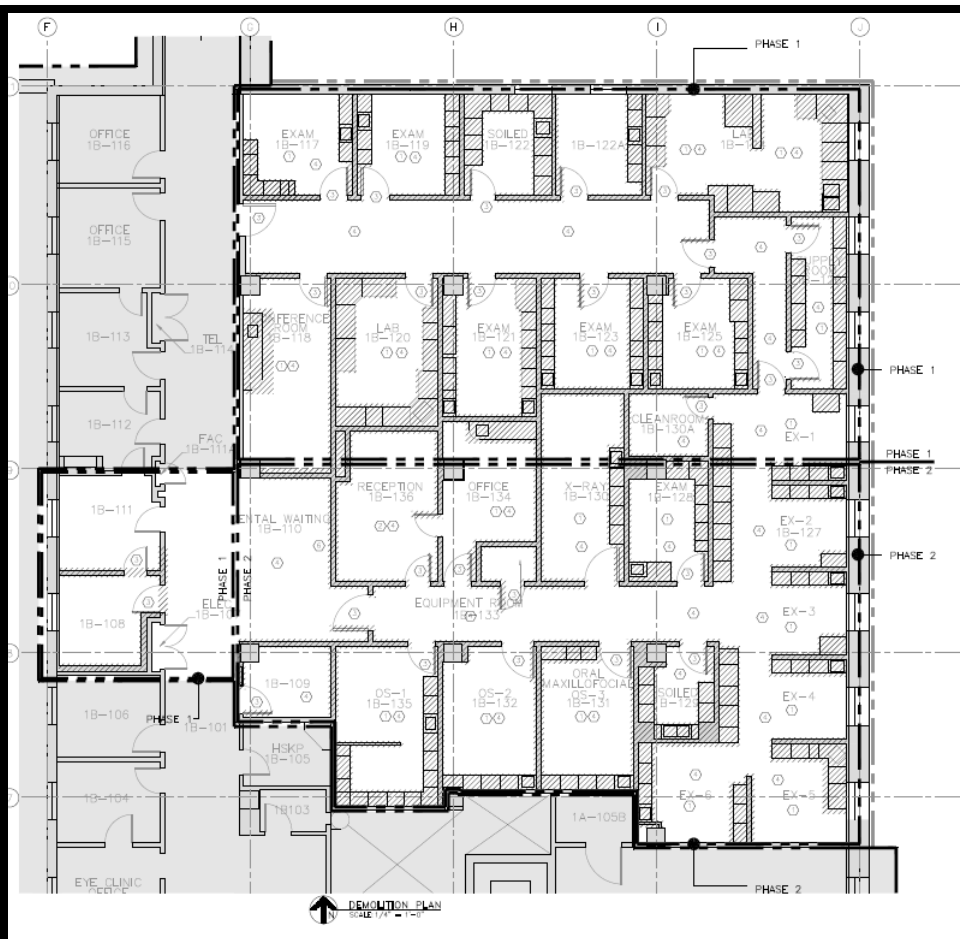
Honolulu (Oahu)

# DRAWINGS/SPECS

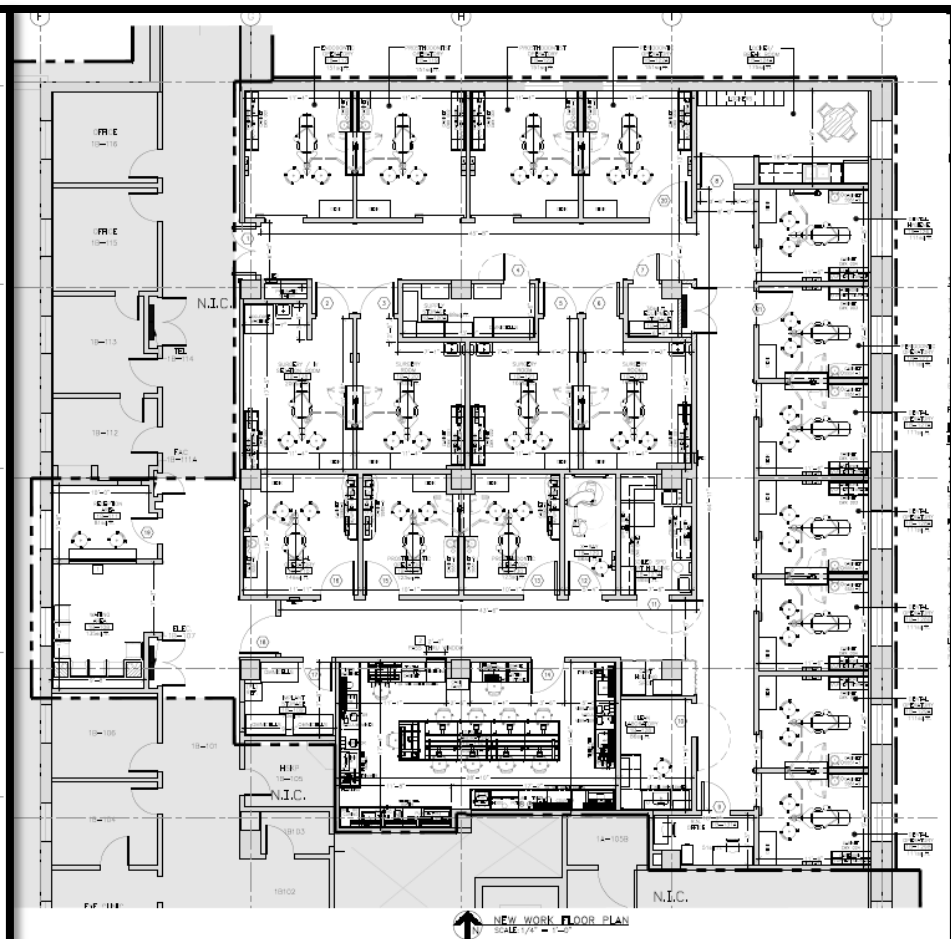
- Drawings and Specifications will be included as attachments to solicitation: [www.fbo.gov](http://www.fbo.gov)
- Drawings and specifications also available via FTP.
- Specifications and Drawing updates will be done via amendment and uploaded to both FBO and FTP Site.

**FIRST FLOOR  
BUILDING 200  
SFVAMC**





DEMOLITION



CONSTRUCTION

# Scope of Work

- Two phases
- Asbestos abatement
- Lead shielding
- M.E.P.
- Casework
- Continued occupation around construction



# Small Business Information

Primary NAICS Code - 236220 - Commercial and Institutional Building Construction

Small Business Size Standard – \$33.5 Million

- NAICS code and corresponding size standard assigned to each procurement
  - Services: Annual gross receipts (3 years)
  - Supplies: Number of employees (12 months)
- Size standard establishes size of the business

# Small Business Information, Cont'd

“A business entity, including all its *affiliates*, that is independently owned and operated, not dominant in the field of operation in which it is bidding on government contracts and qualified under the criteria and size standards identified in 13 CFR part 121.”

# Certified SDVOSB Defined

Offerors must be Center for Veterans Enterprise (CVE) verified via VetBiz at time of offer.

CVE Logo in VIP website constitutes verification.

CVE staff mail an approval letter to the Veteran.

Additionally, the applicant receives an email message which contains a scanned copy of the signed decision (approved/disapproved).

# BONDS

- Solicitations requires both Payment and Performance Bonds
- Bond forms can be found at [www.gsa.gov](http://www.gsa.gov)

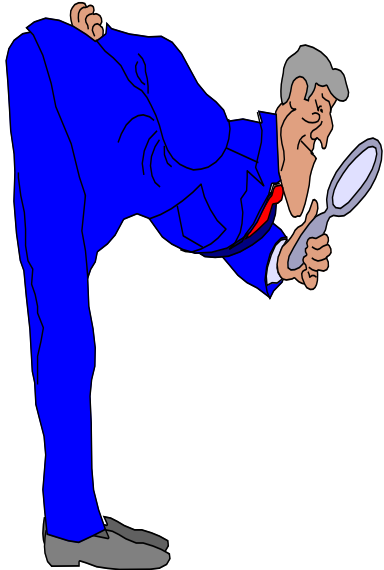
# Task Order Award & Fair Opportunity



Every Contractor who is awarded a MATOC contract will be given a FAIR OPPORTUNITY to compete for the award of Task or Projects unless an exemption applies

# Fair Opportunity Exemptions

- Urgent or emergency requirements
- Services are unique or highly specialized interest of economy and efficiency
- Satisfy the minimum guarantee



**NOTE: THIS IS NOT A REQUIREMENTS CONTRACT**

# Other Times You May Not Be Given An Opportunity To Compete

KO May limit competition or exclude a contractor for the following reasons:

- Failure to prosecute the work diligently on a current Task Order Award
- Order outside your areas of consideration (ie: CONUS vs OCONUS Offerors)

# INDUSTRY STANDARDS

- Facility Design Standards
- Medical Facility Architectural Compatibility Standards
- National Electric & National Electric Safety Codes (ANSI C2)
- National Fire Protection Assoc (NFPA 101) Safety Code
- International Building, Mechanical, and Plumbing Codes
- Uniform Federal Accessibility Standard (UFAS)
- Americans with Disabilities Act Accessibility Guidelines (ADAAG)
- Uniform Facilities Criteria (UFC) and ASHRAE
- 10 CFR Part 433, 434 - Energy Code for New Federal Commercial & Multi-Family High Rise Residential Buildings
- 10 CFR Part 436 Subpart A - Methodology and Procedures for Life Cycle Cost Analysis
- ETL 008-13 Sustainable Building



# Master Specification

- The Master specifications, also referred to as the default specifications
  - Establishes an industrial and/or commercial standards for maintenance and repair of Government Facilities
  - If SOW does not address a specification for an element of work, the master/default specification applies

# Contractor's Location

- Normal response time is two (2) days for site visit and three (3) days to thirty (30) for proposal depending on complexity
- Contractors must be able to respond within 120 Minutes in the event of an emergency to view a site and possibly give a price.



# Insurance Requirements

- MATOC contractors are required to have insurance while under contract - not just when the task order is issued.
- You will have access to base for contract related events
- Must be in place if responding to emergencies

# Davis Bacon Wages & Bonds

- Most current Davis Bacon Wage rates will apply to each MATOC Request for Proposal
  - Link to Web site will be provided- Note the most current wage determination at time of award of Task Order applies to the Task Order
- Performance and Payment bonds are established by each Task Order
  - PAYMENT BOND - T.O.  $\geq$  \$30K
  - PERFORMANCE BOND - T.O.  $\geq$  \$150K

# Task Order Award Execution Procedures

- KO establishes site visit & notifies MATOC Contractors by email
  - Provides MATOC Project synopsis, offering letter and when available SOW/Plans/Wage Rates etc.(RFQ/RFP) (Note in some instances drawings/specs may be provided at the site visit)
  - COR/Engineer conducts site visit with MATOC Contractors
  - KO validates proposal due date with Contractors

# Task Order Award Execution Procedures

- Contractor submits price proposal by, email, or fax as applicable
- KO and Engineering/COR conducts price/tech evaluation
- Award is made upon receipt of funds
- KO emails award notice to awardees
- Notifies all others of award only
- Debrief not required

# Plans and Specifications

Normal method of distribution will be via email or web posting

It is the MATOC contractors responsibility to notify their subcontractors and provide them copies.

Electronic versions when available will be on the Web

# QUESTIONS

- Proposal questions – Will address basic questions regarding the solicitation requirements, not technical questions regarding drawings/specifications
- **Words of Caution-** Base your offers on the solicitation and amendments to the solicitation as issued. Nothing said at this conference can be interpreted as an amendment to this solicitation unless issued as a formal amendment



# TECHNICAL QUESTIONS

- Submit all solicitation questions in writing – Send questions related to the solicitation documents to my email address [javier.castro@va.gov](mailto:javier.castro@va.gov) via an RFI.  
**Submit in a Word Document or in the body of email**
- Responses will be obtained and issued by amendment
- Cutoff date for questions shall be September 7, 2012, 2PM Local Time- no further questions will be accepted unless noted in an amendment.
- Attempts will be made to respond to questions after the cutoff date, but due to time constraints, responses may not be provided